

**Q3 FY15 Revenues at Rs. 106.9 Mn**  
**Q3 FY15 EBITDA at Rs. 8.6 Mn**  
***Uniserve™ continues on its growth trajectory***

**Hyderabad – February 14, 2015** – Intense Technologies today announced its financial results for the quarter and nine months ended December 31, 2014.

**Highlights for 9M FY2015**

- Revenue from operations stood at Rs. 313.4 million
- EBITDA was at Rs. 39.5 million
- PAT came in at Rs. 35.2 million

**Highlights for Q3 FY2015**

- Revenue from operations stood at Rs. 106.9 million
- EBITDA was at Rs. 8.6 million
- PAT came in at Rs. 5.2 million

**Commenting on the results, C.K. Shastri, Chairman and Managing Director, Intense Technologies, said,**

*"We are pleased with the operational progress underpinned by the strength of our robust product portfolio across various domains and geographies. The business model is scaling up as envisaged and going forward the growth will be amply reflected in our performance."*

*In an era of digitisation, businesses and organisations across the world are acknowledging the necessity of bridging the gap between consumers and equipments. The increasing focus on integrated client engagements and communication technologies is driving customer-centric businesses to rapidly adopt digital transformation in their existing legacy systems. We strongly believe our Company is well-positioned to capitalise on the growing digital transformation opportunities that exist in the domestic and global markets."*

*With robust data management capabilities and unified reporting and analytics portal, our award-winning Uniserve™ framework has succeeded in creating a niche for itself in the field of customer experience and rapid deployment of digital transformation solutions. Our market leadership in the telecom domain in India and South Asia has provided brand visibility and we continue to focus more towards establishing market leadership in the insurance and financial services enterprises, going forward."*

*The momentum in operations is mainly driven by our solid business development activity and supported by our product development strategy. With an enhanced footprint and a strong brand establishment, the overseas markets are progressively contributing more to our revenue mix and profitability. We believe the Government sector also presents a good opportunity and will complete our growth strategy, going forward."*

***Uniserve™ – A multi-utility, multi-tasking, smart solution***

Intense Technologies' Uniserve™ software product portfolio is a highly scalable and comprehensive customer communications solution for enterprises across the Telecom, BFS, Insurance, Government and Utilities verticals. The solution enables enterprises to achieve a unified and intelligent administration of customer communications and helps consolidate customer documents like bills, statements, invoices, premium receipts, etc.



## Intense Technologies Limited

A1, Vikramপুরi, Secunderabad - 500 009, India

T : +91 40 44558585, 27849019, 27844551

F : +91 40 27819040

E : [info@in10stech.com](mailto:info@in10stech.com)

W : [www.in10stech.com](http://www.in10stech.com)



### Key Features

- Delivers enterprise agility
- Extends business capabilities without customizing legacy systems
- Enhances customer service levels and speeds
- Ensures integrity of customer data
- Efficiently improves financial parameters
- Reduces costs and complexity
- Faster customer onboarding
- Achieves 360° view of customer engagements

Uniserve™ solutions are today being implemented across 20 countries in 4 continents. The Company stays focused on its roadmap for the future, which includes maintaining technology leadership and building and growing the potential of its products in the global markets.

### About Intense Technologies

Intense Technologies is a transnational enterprise software products Company, enabling Digital Transformation of customer centric business processes. The Company's software products are designed for big Data Analytics. They are cloud-based and seamlessly integrate into the client's existing systems without the need to rip and replace existing hardware or software, leading to a rapid return on investment, with technology not being a hurdle.

Headquartered in Secunderabad, Intense Technologies serves customers in over 30 countries across 4 continents, with a 70% market share in Telecom domain in South Asia. With a leadership position in Telecom, Banking and Insurance sectors, Intense Technologies leverages its solid domain expertise, in-depth experience and innovative technological skills to deliver state-of-the-art product solutions to their expanding list of global and Indian customers and partners.

To expand its global reach, Intense Technologies has sales offices in Singapore, UAE, USA and UK.

For more information, visit [www.in10stech.com](http://www.in10stech.com)

**BSE: 532326; ISIN: INE781A01025; Bloomberg: INTEC IN**

### For further information, please contact:

C.K Shastri / Madhukar Nayak

**Intense Technologies Ltd.**

Phone : 040 4455 8585

Email: [shastri@intense.in](mailto:shastri@intense.in) / [fmn@intense.in](mailto:fmn@intense.in)

Siddharth Rangnekar / Shikha Kshirsagar  
CDR, India

Phone : 022 6645 1209 / 43

Email: [siddharth@cdr-india.com](mailto:siddharth@cdr-india.com) /  
[shikha@cdr-india.com](mailto:shikha@cdr-india.com)

### Forward-looking and cautionary statements

Certain words and statements in this release concerning Intense Technologies and its prospects, and other statements, including those relating to Intense Technologies' expected financial position, business strategy, the future development of Intense Technologies' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Intense Technologies, or industry results, to differ materially from those expressed or implied by such forward-looking statements. Intense Technologies will not in any way be responsible for action taken based on such forward-looking statements and undertakes no commitment to update these forward-looking statements publicly, to reflect changed realities.

For INTENSE TECHNOLOGIES LIMITED

  
Company Secretary

Intense Technologies, A1, Vikramপুরi, Secunderabad - 500 009, India

Tel: +91-40-44558585 / 27849019 / 27844551, E-mail: [info@in10stech.com](mailto:info@in10stech.com), Web: [www.in10stech.com](http://www.in10stech.com)

